

The REAL Trend Report

Bay

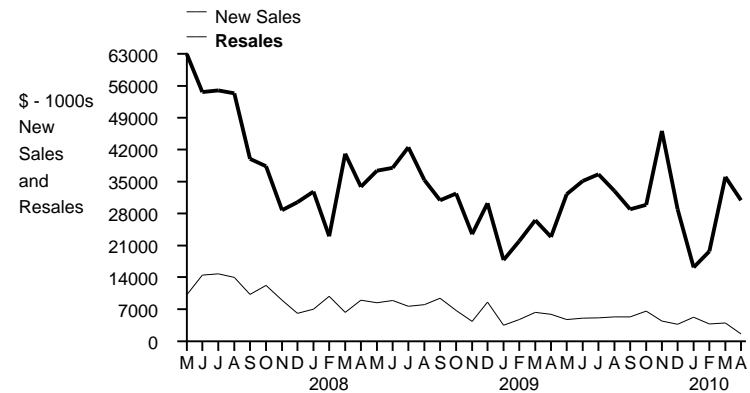
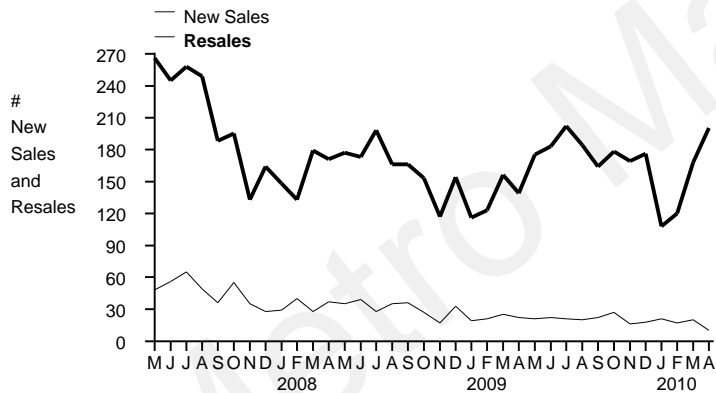
Real Estate Sales Activity

Number of Sales	APR 2010	APR 2009	% Chg	YTD 2010	YTD 2009	% Chg
Single Family						
Total New Sales	10	22	-54.55	68	87	-21.84
Total ReSales	200	139	43.88	596	534	11.61
Total Single Family	210	161	30.43	664	621	6.92
Condominium/Townhomes						
Total New Sales	21	15	40.00	61	68	-10.29
Total ReSales	95	78	21.79	319	230	38.70
Total Condo/Townhome	116	93	24.73	380	298	27.52
Mobile/Manufactured Homes	22	21	4.76	93	65	43.08
Residential Lots	40	57	-29.82	162	245	-33.88
Commercial & Other IMPRV	11	11	.00	54	39	38.46
Commercial & Other VACNT	1	5	-80.00	14	31	-54.84
Total	400	348	14.94	1,367	1,299	5.23
Total Foreclosures	136	42	223.81	381	233	63.52
Total Lis Pendens	161	249	-35.34	859	921	-6.73

Dollar Volume of Sales	APR 2010	APR 2009	% Chg	YTD 2010	YTD 2009	% Chg
Single Family						
Total New Sales	1,583,000	5,869,900	-73.03	14,479,051	20,298,764	-28.67
Total ReSales	30,735,500	22,799,900	34.81	102,331,000	88,884,700	15.13
Total Single Family	32,318,500	28,669,800	12.73	116,810,051	109,183,464	6.99
Condominium/Townhomes						
Total New Sales	6,093,900	5,177,000	17.71	21,737,800	18,140,350	19.83
Total ReSales	17,314,400	16,299,700	6.23	61,782,900	60,724,200	1.74
Total Condo/Townhome	23,408,300	21,476,700	8.99	83,520,700	78,864,550	5.90
Mobile/Manufactured Homes	1,112,300	1,726,700	-35.58	4,941,000	4,398,500	12.33
Residential Lots	1,587,800	2,455,500	-35.34	7,583,100	9,473,200	-19.95
Commercial & Other IMPRV	2,357,900	6,020,900	-60.84	19,200,700	88,832,500	-78.39
Commercial & Other VACNT	1,057,000	10,085,800	-89.52	6,071,600	26,010,400	-76.66
Total	61,841,800	70,435,400	-12.20	238,127,151	316,762,614	-24.82
Total Foreclosures *	31,722,255	12,305,304	157.79	83,566,262	54,715,241	52.73
Total Lis Pendens *	36,680,186	55,537,433	-33.95	172,857,623	212,737,667	-18.75

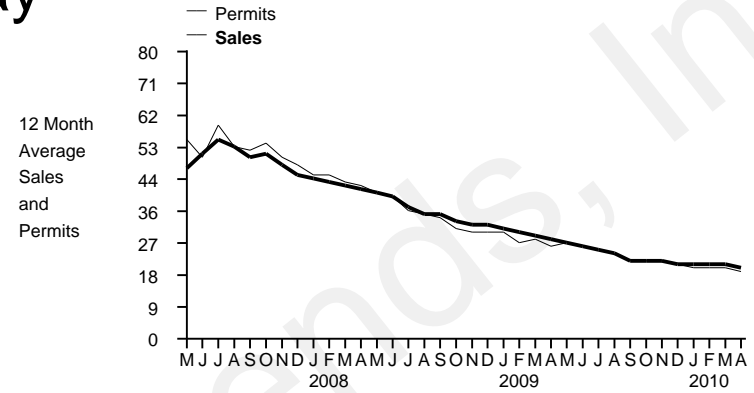
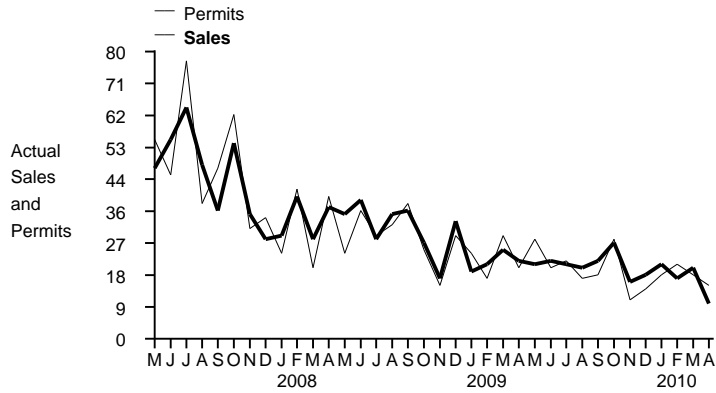
* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends

Bay



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
05/2009	28	27	21	27	-7	0
06/2009	20	26	22	26	2	0
07/2009	22	25	21	25	-1	0
08/2009	17	24	20	24	3	0
09/2009	18	22	22	22	4	0
10/2009	28	22	27	22	-1	0
11/2009	11	22	16	22	5	0
12/2009	14	21	18	21	4	0
01/2010	18	20	21	21	3	1
02/2010	21	20	17	21	-4	1
03/2010	18	20	20	21	2	1
04/2010	15	19	10	20	-5	1

Total Single Family

