

The REAL Trend Report

Bay

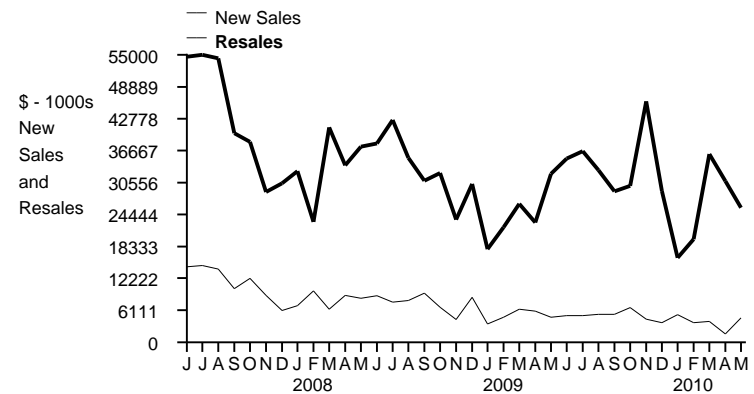
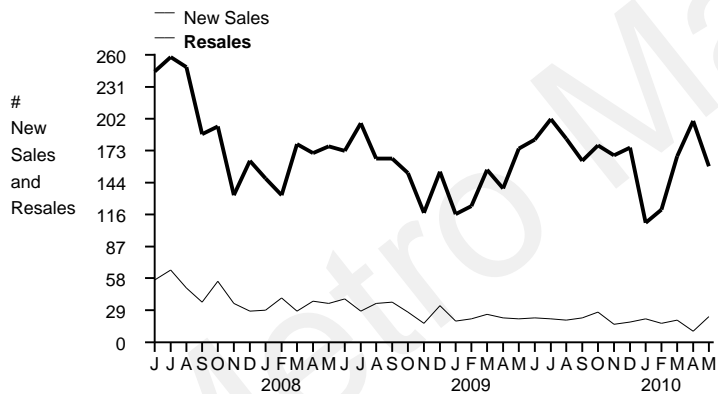
Real Estate Sales Activity

Number of Sales	MAY 2010	MAY 2009	% Chg	YTD 2010	YTD 2009	% Chg
Single Family						
Total New Sales	23	21	9.52	91	108	-15.74
Total ReSales	159	175	-9.14	755	709	6.49
Total Single Family	182	196	-7.14	846	817	3.55
Condominium/Townhomes						
Total New Sales	10	14	-28.57	71	82	-13.41
Total ReSales	81	94	-13.83	400	324	23.46
Total Condo/Townhome	91	108	-15.74	471	406	16.01
Mobile/Manufactured Homes	27	34	-20.59	120	99	21.21
Residential Lots	59	33	78.79	221	278	-20.50
Commercial & Other IMPRV	23	7	228.57	77	46	67.39
Commercial & Other VACNT	6	3	100.00	20	34	-41.18
Total	388	381	1.84	1,755	1,680	4.46
Total Foreclosures	121	55	120.00	502	288	74.31
Total Lis Pendens	161	198	-18.69	1,020	1,119	-8.85

Dollar Volume of Sales	MAY 2010	MAY 2009	% Chg	YTD 2010	YTD 2009	% Chg
Single Family						
Total New Sales	4,602,368	4,735,266	-2.81	19,081,419	25,034,030	-23.78
Total ReSales	25,655,600	32,086,800	-20.04	127,986,600	120,971,500	5.80
Total Single Family	30,257,968	36,822,066	-17.83	147,068,019	146,005,530	.73
Condominium/Townhomes						
Total New Sales	2,714,200	4,694,700	-42.19	24,452,000	22,835,050	7.08
Total ReSales	13,485,300	17,524,300	-23.05	75,268,200	78,248,500	-3.81
Total Condo/Townhome	16,199,500	22,219,000	-27.09	99,720,200	101,083,550	-1.35
Mobile/Manufactured Homes	1,299,900	2,788,600	-53.39	6,240,900	7,187,100	-13.17
Residential Lots	2,217,600	916,800	141.88	9,800,700	10,390,000	-5.67
Commercial & Other IMPRV	11,351,400	1,292,400	778.32	30,552,100	90,124,900	-66.10
Commercial & Other VACNT	294,800	2,042,000	-85.56	6,366,400	28,052,400	-77.31
Total	61,621,168	66,080,866	-6.75	299,748,319	382,843,480	-21.70
Total Foreclosures *	20,830,102	10,517,081	98.06	104,396,364	65,232,322	60.04
Total Lis Pendens *	30,678,021	50,607,841	-39.38	203,535,644	263,345,508	-22.71

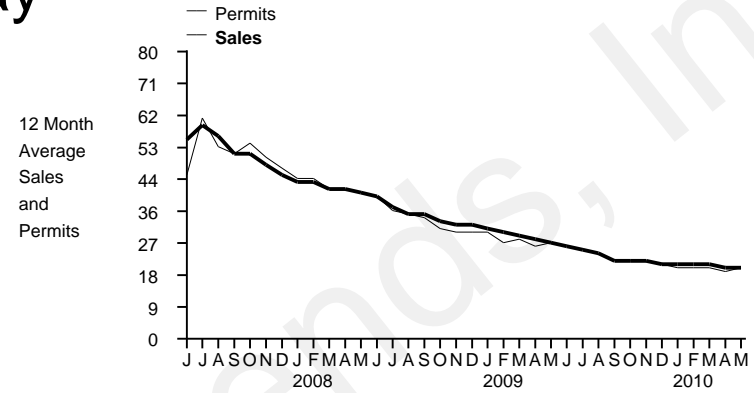
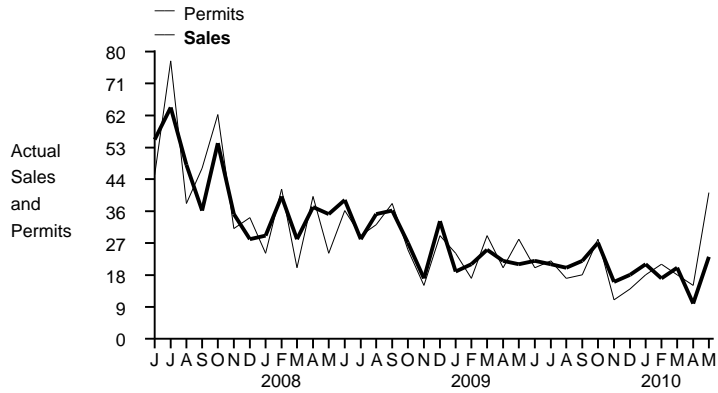
* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends

Bay



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
06/2009	20	26	22	26	2	0
07/2009	22	25	21	25	-1	0
08/2009	17	24	20	24	3	0
09/2009	18	22	22	22	4	0
10/2009	28	22	27	22	-1	0
11/2009	11	22	16	22	5	0
12/2009	14	21	18	21	4	0
01/2010	18	20	21	21	3	1
02/2010	21	20	17	21	-4	1
03/2010	18	20	20	21	2	1
04/2010	15	19	10	20	-5	1
05/2010	41	20	23	20	-18	0

Total Single Family

