

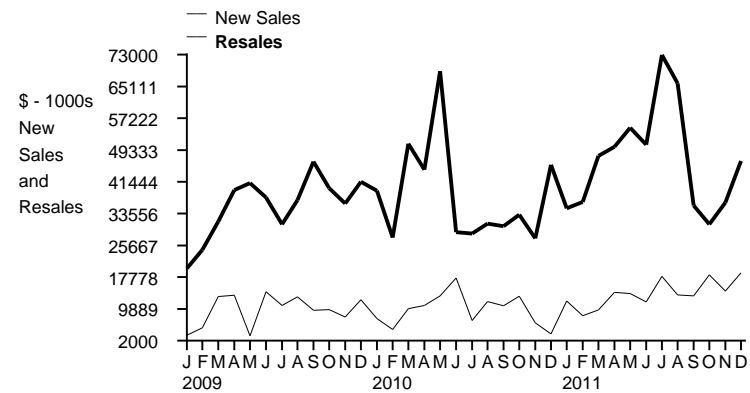
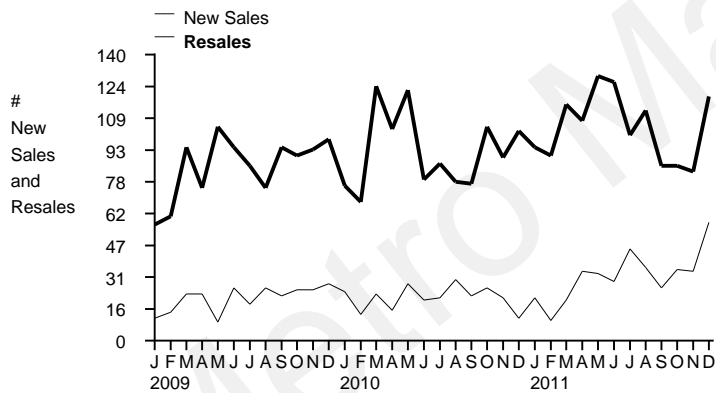
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	DEC 2011	DEC 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	58	11	427.27	381	254	50.00
Total ReSales	120	103	16.50	1,256	1,115	12.65
Total Single Family	178	114	56.14	1,637	1,369	19.58
Condominium/Townhomes						
Total New Sales	2	1	100.00	17	28	-39.29
Total ReSales	89	61	45.90	1,109	809	37.08
Total Condo/Townhome	91	62	46.77	1,126	837	34.53
Mobile/Manufactured Homes	11	8	37.50	164	141	16.31
Residential Lots	214	293	-26.96	1,987	1,795	10.70
Commercial & Other IMPRV	11	15	-26.67	124	112	10.71
Commercial & Other VACNT	9	8	12.50	101	90	12.22
Total	514	500	2.80	5,139	4,344	18.30
Total Foreclosures	70	69	1.45	583	858	-32.05
Total Lis Pendens	76	55	38.18	756	1,396	-45.85

Dollar Volume of Sales	DEC 2011	DEC 2010	% Chg	YTD 2011	YTD 2010	% Chg
Single Family						
Total New Sales	18,730,409	3,628,570	416.19	164,603,019	115,898,604	42.02
Total ReSales	46,431,200	45,490,000	2.07	560,747,300	454,505,800	23.38
Total Single Family	65,161,609	49,118,570	32.66	725,350,319	570,404,404	27.16
Condominium/Townhomes						
Total New Sales	547,000	554,000	-1.26	10,312,500	15,800,300	-34.73
Total ReSales	22,284,100	22,012,800	1.23	315,006,900	256,060,700	23.02
Total Condo/Townhome	22,831,100	22,566,800	1.17	325,319,400	271,861,000	19.66
Mobile/Manufactured Homes	371,600	361,000	2.94	7,555,000	7,168,600	5.39
Residential Lots	13,549,000	14,262,100	-5.00	152,991,600	132,970,900	15.06
Commercial & Other IMPRV	4,900,600	5,100,900	-3.93	56,507,000	52,630,400	7.37
Commercial & Other VACNT	1,042,400	1,891,300	-44.88	16,638,300	45,189,000	-63.18
Total	107,856,309	93,300,670	15.60	1,284,361,619	1,080,224,304	18.90
Total Foreclosures *	19,945,080	31,195,988	-36.07	147,238,032	246,058,373	-40.16
Total Lis Pendens *	14,460,197	11,548,355	25.21	193,918,260	402,087,500	-51.77

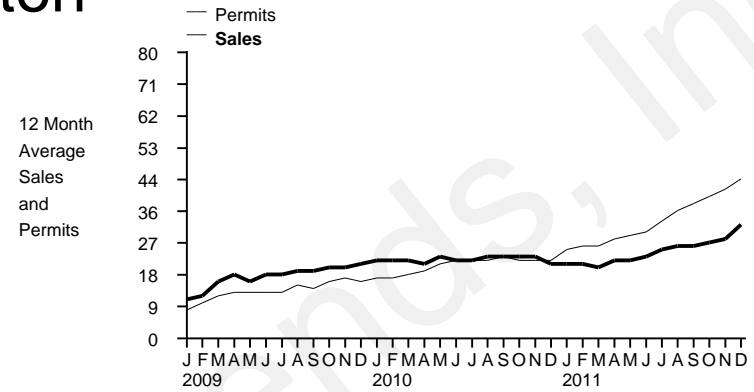
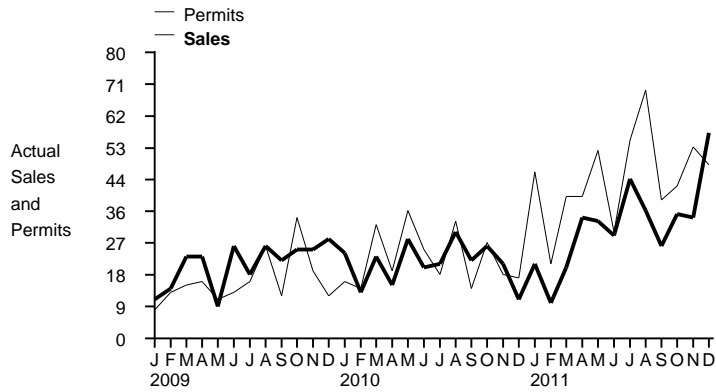
* Foreclosure and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends

Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	Actual	12 Month Avg
01/2011	47	25	21	21	-26	-4
02/2011	21	26	10	21	-11	-5
03/2011	40	26	20	20	-20	-6
04/2011	40	28	34	22	-6	-6
05/2011	53	29	33	22	-20	-7
06/2011	30	30	29	23	-1	-7
07/2011	56	33	45	25	-11	-8
08/2011	70	36	36	26	-34	-10
09/2011	39	38	26	26	-13	-12
10/2011	43	40	35	27	-8	-13
11/2011	54	42	34	28	-20	-14
12/2011	49	45	58	32	9	-13

Total Single Family

